Banco BPI

Mortgage Covered Bond Programme Presentation



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- b. Ratings
- c. Income Statement and Balance Sheet



1 BPI at a Glance



BANCO BPI KEY FINANCIAL DATA

Total assets (consolidated)	38.9 Bi.€
Customer resources	38.4 Bi.€
Gross loan portfolio	30.1 Bi.€
Loan to deposits ratio 1)	98%
NPE ratio	1.6%
Coverage by impairments and collateral	151%
CET1 ratio ²⁾	13.7%
Tier1 ratio ²⁾	15.1%
Total Capital ratio ²⁾	17.4%
MDA buffer ²⁾	4.5%
Leverage ratio ²⁾	7.4%
MREL ratio (as % of RWA) 2)	24.5%

- ✓ Forth largest bank in Portugal, by business volume 3)
- ✓ Commercial banking focus

Mar. 2024

- ✓ Fully owned by CaixaBank, representing around 6% of its consolidated assets
- ✓ Market shares of 11.6% in loans and 11.1% in total Customer resources
- ✓ Rating of long term debt at investment grade: BBB+ by Fitch, Baa1 by Moody's and BBB+ by S&P

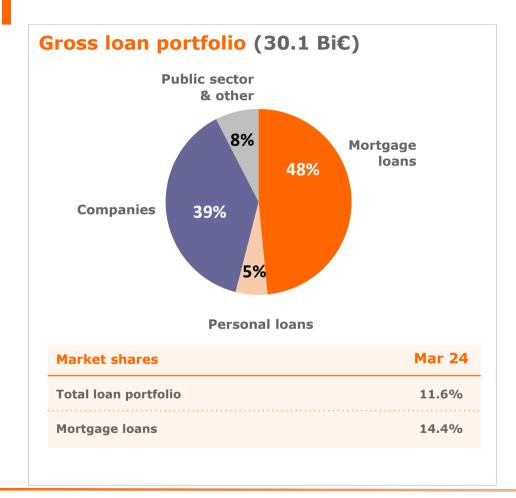


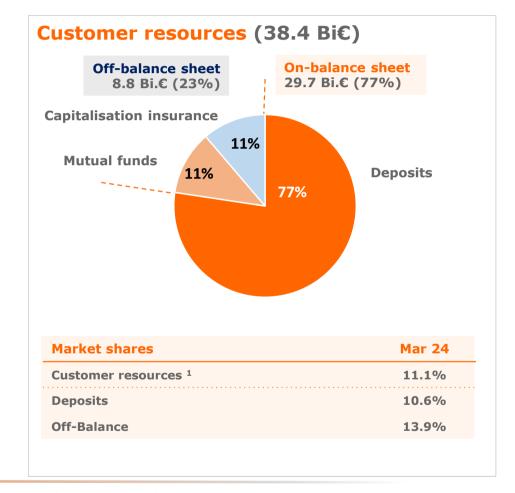
^{1) (}Net loans to Customers - Funding obtained from the EIB, which is used to provide credit) / Deposits and retail bonds

²⁾ Phasing-in

³⁾ Loans, guarantees and total customer resources

BUSINESS VOLUME BREAKDOWN (as of March 2024)





Source: BPI, Bank of Portugal, APFIPP, APS, BPI VP.

1) Deposits, mutual funds and capitalisation insurance.



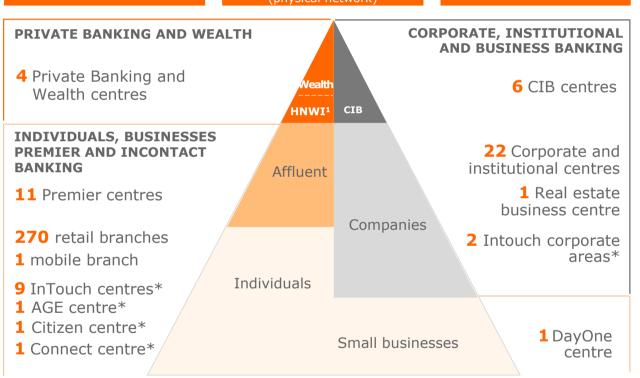
DISTRIBUTION NETWORK & CUSTOMER SEGMENTATION

31 March 2024

1.8 Million Customers

316 Commercial units (physical network)

4 275 Employees



Continuous innovation in new channels

1 Branch in metaverse 1st virtual reality informative branch in Portugal



D-VERSE Platform for buving and selling digital collectibles



App for Small Businesses



based in Openbanking

Planet AGE Craft Tycoon







^{*} Without in-person servicing at the centre.





¹⁾ Active customers 1st account holders, individuals and companies.

DIGITAL BANKING GAINS MORE RELEVANCE



More Digital Clients



More Digitallysupported sales



(Jan- Mar. 2024)

Subscription to digital channels

+67 th.

BPI App active users (Δ yoy)

89%

Digital individual clients actively use the BPI App

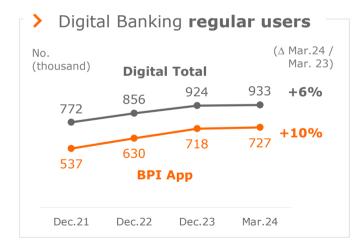
(31 Mar. 2024)

36%

of sales of focus products to individual clients are digitally initiated ¹

#2

(Net and Mobile- Individual Customers 2)







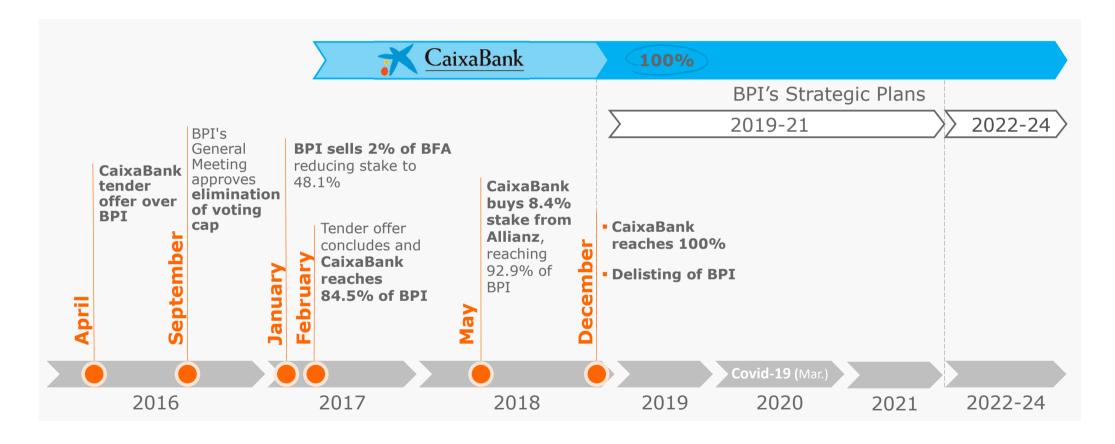


2) BASEF Banks - March 2024 (main banks): subscription to "Net+Mobile" digital channels





MILESTONES SINCE CAIXABANK'S OFFER IN 2016

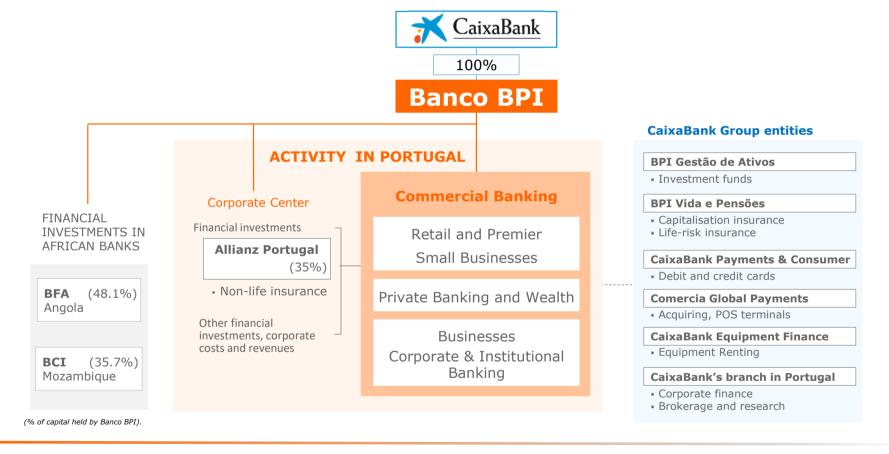




FOCUS ON CORE BANKING BUSINESS IN PORTUGAL

BPI's financial and business structure

31 March 2024





STRATEGIC LINES 2022/24



- Skills and talent management
- Employee commitment and involvement
- Advanced analytics and Artificial Intelligence capabilities
- Modernise technological Infrastructure

- Reference in service quality, service model adjusted to the needs of each Customer segment
- Intensify the omnichannel experience and complete the digital transformation of the main Customer Journeys
- Expand the Customer base and grow business
- Explore the potential of ecosystems
- Support the sustainable transition of Companies and Society
- Lead in social impact and promote social inclusion
- Lead in governance best practices

Focus on quality of service, business growth and achievement of ESG objectives

BPI 2022-24:

To grow more, to grow better



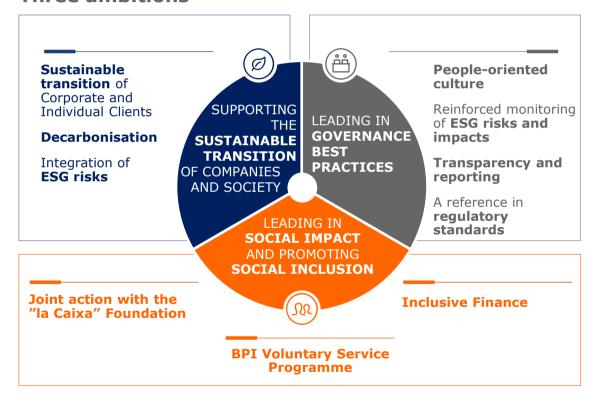


SUSTAINABILITY MASTER PLAN

7 priority Sustainable Development Goals



2022-2024 Sustainability Master Plan Three ambitions





A BANK COMMITTED TO SUSTAINABILITY





2 Financial Highlights / Results



BPI 1ST QUARTER 2024 RESULTS

Commercial activity in Portugal

Loans ∆ yoy

+0.9 Bn.€ +3%

Deposits

 Δ yoy

+3%

+1.2 Bn.€ +4%

Total resources +1.1 Bn.€

Core

come +16%

 Δ yoy

Net interest income +19%

Digital Banking

Regular users **933 th.**

BPI app users

+67 th. △ yoy

Risk, liquidity and capitalisation

NPE ratio (EBA criteria) 1.6%

Coverage 151%

(by impairments and collaterals)

 Δ vov

Cost of Risk

0.15%

(as % of loans and guarantees; last 12 months)

Loan to deposit ratio

98%

(loans as % of deposits)

CET1 > 13.7%

T1 > 15.1%

Total > 17.4% (Phasing-in)

Profit and profitability

Net profit in Portugal

112 M.€ +52%

Recurrent ROTE in Portugal

17.2%

(last 12 months)

Cost-to-income in Portugal

38%

(last 12 months)

Consolidated net profit

 Δ yoy

121 M.€ +43%

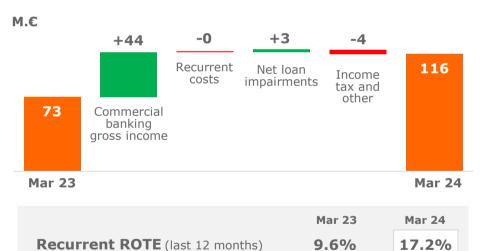




CONSOLIDATED NET PROFIT OF 121 M.€ IN 1Q 2024 (+43%)

Mar 23	Mar 24	Δ%
73	116	58%
	-4	-
73	112	52%
1	0	-
11	9	-15%
85	121	+43%
	73 1 11	-4 73 112 1 0 11 9



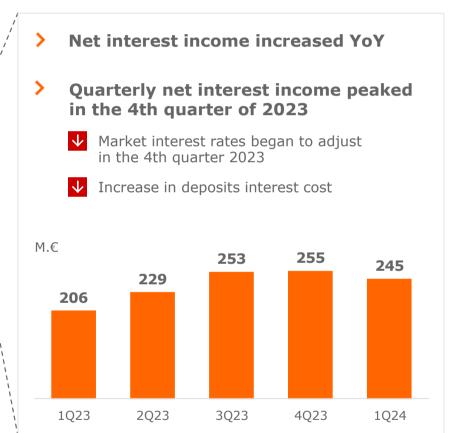




COMMERCIAL BANKING GROSS INCOME INCREASED 16%

> Gross income in the activity in Portugal

In M.€	Mar 23	Mar 24	Δ%
Net interest income	206	245	19%
Dividends and equity accounted income	5	10	-
Net fee and commission income	73	74	1%
COMMERCIAL BANKING GROSS INCOME	284	329	16%
Other income (net) ¹	(21)	(13)	39%
Gross income	263	316	20%







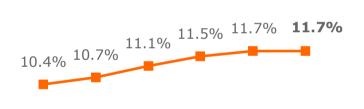
LOAN PORTFOLIO GREW 3% YOY

> Loans to Customers by segment

Gross portfolio, in Bn.€	Mar 23	Mar 24	YoY	YtD
Loans to individuals	16.1	16.2	1%	0%
Mortgage loans	14.3	14.6	2%	0%
Other loans to individuals	1.8	1.7	-7%	-1%
Loans to companies	10.9	11.6	6%	1%
Public sector	2.3	2.3	0%	-3%
Total loans	29.2	30.1	3%	0%
Loan portfolio net of impairments	28.7	29.6	3%	0%

- Increase in corporate and mortgage loans
- Stable market share

> Share of total loans



19	20	21	22	23	Feb 24

Source: BPI, Bank of Portugal.



STABLE MORTGAGE LOANS NEW PRODUCTION







CUSTOMER RESOURCES INCREASED 3% YOY

> Customer Resources -				
In Bn.€	Mar 23 ¹⁾	Mar 24	YoY	YtD
Customer deposits	28.4	29.7	4%	1%
Off-balance sheet resources	8.9	8.8	-2%	1%
Total	37.3	38.4	3%	1%

 In addition there was a 0.3 Bn.€ yoy increase in structured products placed with Customers in Mar.24.

	Feb 24	Δ ΥοΥ
Deposits	10.6%	+0.0 p.p.
Off-balance sheet	13.9%	-0.3 p.p.
Customer resources ²	11.1%	+0.0 p.p.

Source: BPI, Bankof Portugal, APFIPP, APS, BPI Vida e Pensões.

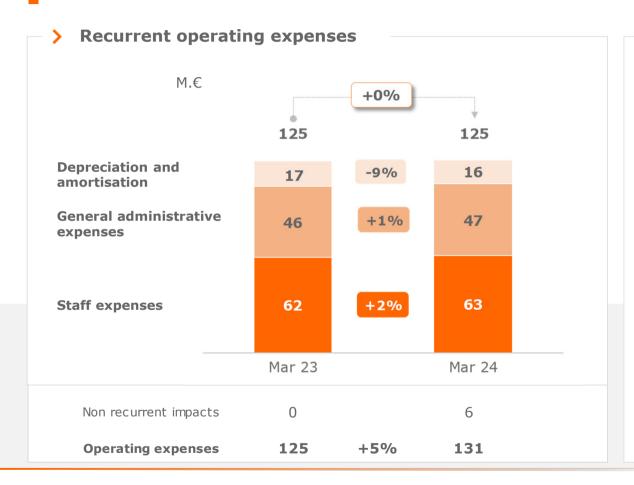
> Stable market shares

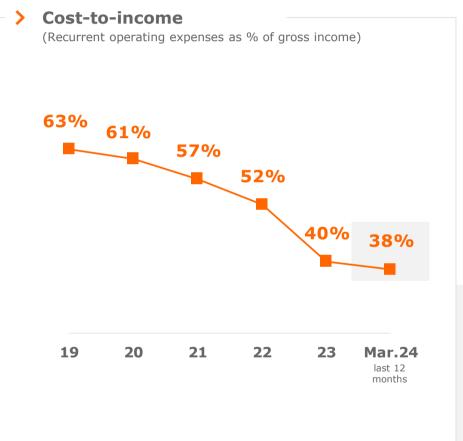




¹⁾ Excluding BPI Suisse, sold in April 2023 (off-balance sheet resources totalling 1.0 Bn.€ in Mar.23). Deposits, mutual funds and capitalisation insurance.

STABLE COSTS



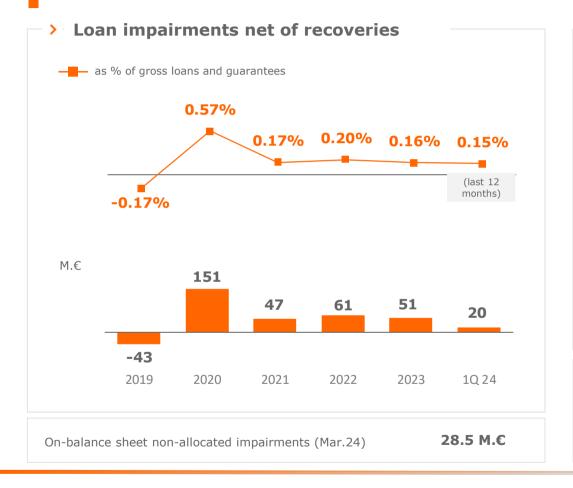


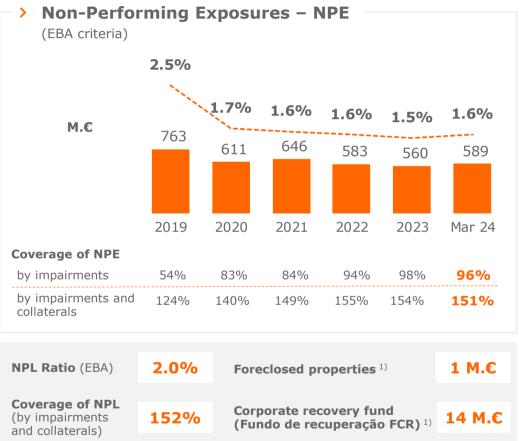


3 Asset Quality



LOW RISK AND HIGH COVERAGE

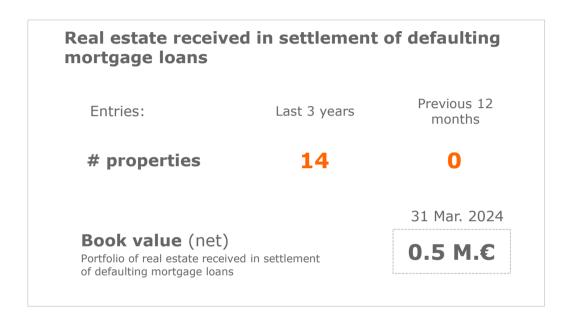






CREDIT RENEGOTIATION

Renegotiation of mortgage loans		until 31 Mar. 2024
	Interest subsidisation (DL 20-B/2023)	Fixing of interest rate index (DL 91/2023)
Amount% of total	553 M.€ 3.8%	89 M.€ 0.6%
# Clients% of total	5.5 th. 3.6%	0.6 th. 0.4%



Total mortgage loan portfolio

31 Mar. 2024

Amount

14.6 Bn.€

No. of contracts

216 th.

Market share

Last 3 years

Market share
in mortgage
new loan production



4 Liquidity and Capital



BALANCED FUNDING AND COMFORTABLE LIQUIDITY



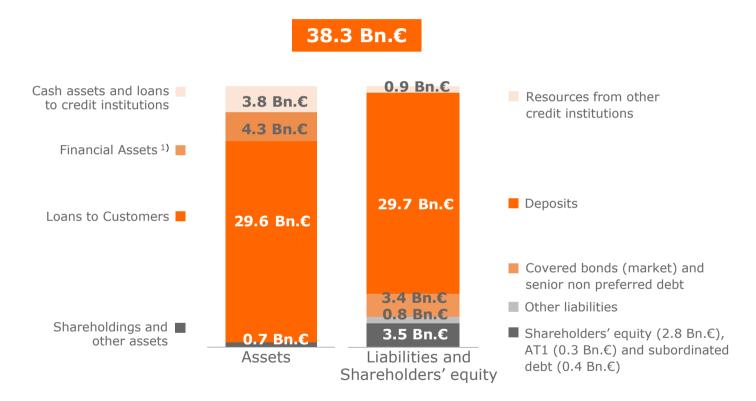
 ^{1) 12-}month average, in accordance with the EBA guidelines. Average value (previous 12 months) of the calculation components: Liquidity reserves (6 231 M.€); Total net outflows (3 554 M.€).
 2) High Quality Liquid Assets (HQLA) of 6.4 Bn.€ and other assets eligible as collateral with ECB of 5.0 Bn.€





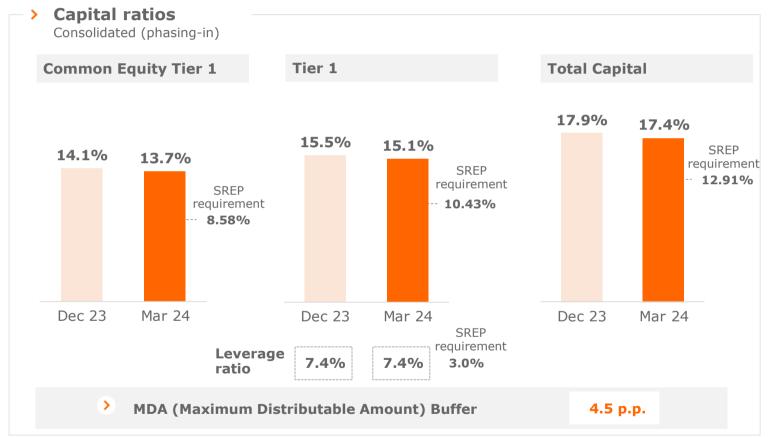
BALANCE SHEET OF THE ACTIVITY IN PORTUGAL

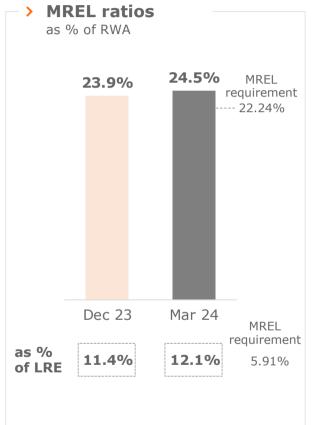
31st March 2024





HIGH CAPITALISATION







5 Mortgage Covered Bond Programme



COVERED BOND LAW IN PORTUGAL

New Covered Bond Law in Portugal released in May 2022 (applicable since 1 July 2022) transposing EU Covered Bond Directive



• Former Portuguese Law (DL 59/2006) already complied with most of the CB Directive requirements

	New Law/Regulation	Former Law/Regulation
Supervising Entity	CMVM (Portuguese Securities Market Authority)	Bank of Portugal
Liquidity Buffer	 180 days Liquidity buffer covering net outflows of interest and principal (to be met with assets level 1, 2A or 2B or deposits) Principal considered on the extended maturity date for soft bullet bonds 	 Usually agreed with Rating Agencies, although not required by law
Cover Pool Monitor	 An entity registered with CMVM that is not the auditor of the issuer Continuous monitoring cover pool quality and legal/regulatory requirements Initial report when the Programme is submitted to CMVM's approval and Annual Report with reasonable assurance ("garantia razoável de fiabilidade") 	 Cover Pool Monitor could be the issuer's auditor Annual Report with limited assurance ("garantia limitada de fiabilidade")
Overcollate- ralization	 0% minimum OC 5% OC requirement for Covered Bonds to be classified as Premium (CRR, article 129 3a.) 	 5.26% OC requirement for mortgage covered bonds Higher voluntary OC usually agreed with rating agencies or set according to market requirement or practice
Maturity extension	 Only triggered by: (i) loss of banking licence, (ii) foreseeable or effective default on the maturity date Extension subject to approval from CMVM 	Extension upon failure to redeem at maturitySupervisory approval not required
Information Reporting	 Quarterly Investor Report required by law Reporting to CMVM mostly in line with previous Bank of Portugal requirement, with some simplifications: Liquidity gap report required semi-annually (previously on a quarterly basis) Reports on outstanding issues (monthly) and interest rate exposure (semi-annually) eliminated Information about new issues to be sent to CMVM after the issue 	 Investor Reports were already disclosed quarterly according to market practice, although not required by law Information about new issues sent to the Bank of Portugal before the issue



MORTGAGE COVERED BOND PROGRAMME - SUMMARY

Issuer 1)	Banco BPI, S.A.
Туре	Obrigações Cobertas – European Covered Bonds (Premium)
Collateral	Portuguese prime residential mortgages
Maximum Size	€ 9bn
Ratings	Aaa / AA (Moody's / DBRS)
Overcollateralisation	34.8 % as of Mar 24 (Committed 14.0% / Regulatory 5%)
Compliance	ECBC Covered Bond Label / UCITS Article 52 / CRR Article 129
LCR Class	Level 1
Risk Weighting	10% (CRR standardised approach)
Cover Pool Monitor	Deloitte & Associados, SROC SA
Governing Law ²⁾	Portuguese Law
Listing	Euronext Lisbon
Clearing	Interbolsa / Euroclear / Clearstream



MORTGAGE COVER POOL

31 March 2024

Cover Pool Summary

Item	Remaining Term (years)	Nominal Amount
Total Cover Pool	14.9	8 831
Mortgage Credit Pool	14.9	8 620
Liquidity Buffer (cash, deposits, eligible securities)	14.9	212
Current overcollateralisation (%)		34.8%
Committed overcollateralisation (%)		14.0%
Minimum overcollateralisation (%) $^{\mathrm{1}}$		5.0%

 $^{\mathrm{1}}$ CRR Article 129 compliance for European Covered Bonds (Premium)

Mortgage Cover Pool main statistics

Number of Loans	158 696 loans	Current Principal Balance	8 620 million
Avg. Current Principal Balance	54.3 thousand	54.3 thousand W.A. Original Maturity	
W.A. Seasoning	9.1 years	W.A. Remaining Term	14.9 years
W.A. Original LTV	71.2 %	W.A. Current LTV	53.9 %
W.A. Interest Rate	4.61 %	W.A. Spread	1.05 %

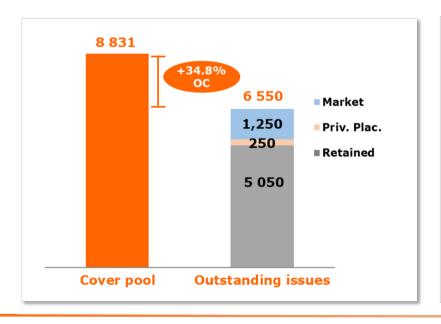


MORTGAGE COVER POOL AND OUTSTANDING ISSUES

Cover Pool and Outstanding Issues



31 March 2024

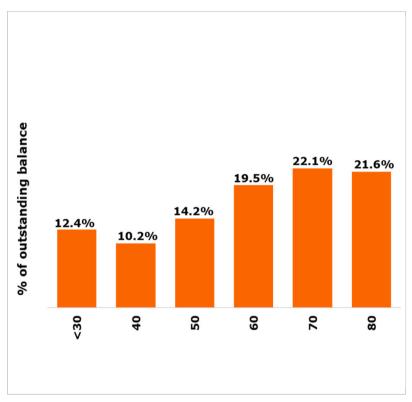


Outstanding issues	Nominal Amount (M.€)	Coupon type	Issue Date	Maturity Date	Remaining Term (years)
Covered Bonds Outstanding	6 550				3.0
Market Issues	1 250				4.9
Series 25 (ISIN PTBPIDOM0031)	750	Fixed	04/07/2023	04/07/2028	4.3
Series 26 (ISIN PTBPIZOM0035)	500	Fixed	22/02/2024	22/03/2030	6.0
Private Placements	250				1.5
Series 20 (ISIN PTBPIYOM0028)	250	Floating	26/09/2018	26/09/2025	1.5
Retained Issues	5 050				2.6
Series 9 (ISIN PTBBP60E0023)	350	Floating	21/05/2010	21/05/2025	1.1
Series 14 (ISIN PTBBRROE0048)	1 250	Floating	30/03/2015	31/03/2025	1.0
Series 23 (ISIN PTBPIHOM0037)	1 400	Floating	20/12/2019	20/12/2024	0.7
Series 24 (ISIN PTBPIMOM0022)	2 050	Floating	08/06/2022	08/06/2029	5.2

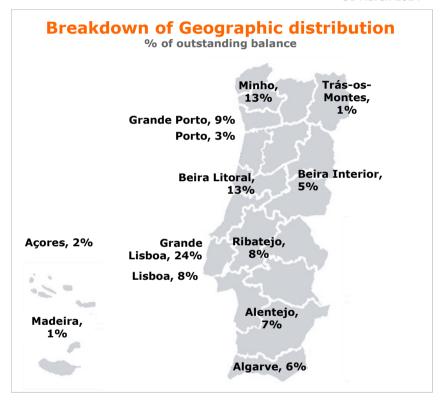


MORTGAGE COVER POOL - MAIN CHARACTERISTICS





Low weighted average current LTV of 53.9%

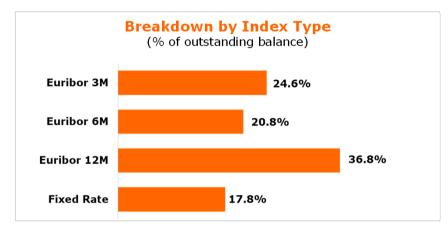


Geographical exposure in line with Portuguese demographics with more concentration in the large cities along the coast

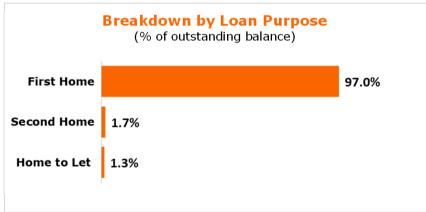


MORTGAGE COVER POOL - MAIN CHARACTERISTICS









- Pool mostly floating rate, 82.2% indexed to Euribor
- Weighted average seasoning of 9.1 years
- First homes represent 97% of the pool



Appendices

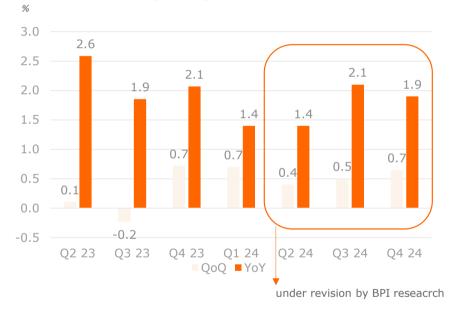
- a. Macro-economic Data on Portugal
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HIGHER THAN EXPECTED GROWTH IN Q1

GDP rose 0.7% QoQ (1.4% YoY) in Q1; annual growth 2024 may exceed current BPI forecast (1.6%)

GDP: quarterly and homologous changes



Source: BPI Research, from Bank of Portugal, INE

2.3% GDP growth in 2023; 4.3% average inflation; 6.5% unemployment rate

Main economic forecasts

%, YoY

2016	2017	2018	2019	2020	2021	2022	2023
2.0	3.5	2.8	2.7	-8.3	5.7	6.8	2.3
2.6	2.1	2.6	3.3	-7.0	4.7	5.6	1.7
0.8	0.2	0.6	2.1	0.4	4.5	1.4	1.0
2.5	11.5	6.2	5.4	-2.2	8.1	3.0	2.5
4.4	8.4	4.1	4.1	-18.8	12.3	17.4	4.1
5.0	8.1	5.0	4.9	-11.8	12.3	11.1	2.2
11.4	9.2	7.2	6.6	7.0	6.7	6.2	6.5
0.6	1.4	1.0	0.3	0.0	1.3	7.8	4.3
1.2	1.3	0.6	0.4	-1.2	-0.8	-1.4	1.4
-1.9	-3.0	-0.3	0.1	-5.8	-2.9	-0.3	1.2
131.5	126.1	121.5	116.6	134.9	125.5	112.4	99.1
307	269	138	100	90	60	100	70
	2.0 2.6 0.8 2.5 4.4 5.0 11.4 0.6 1.2 -1.9	2.0 3.5 2.6 2.1 0.8 0.2 2.5 11.5 4.4 8.4 5.0 8.1 11.4 9.2 0.6 1.4 1.2 1.3 -1.9 -3.0 131.5 126.1	2.0 3.5 2.8 2.6 2.1 2.6 0.8 0.2 0.6 2.5 11.5 6.2 4.4 8.4 4.1 5.0 8.1 5.0 11.4 9.2 7.2 0.6 1.4 1.0 1.2 1.3 0.6 -1.9 -3.0 -0.3 131.5 126.1 121.5	2.0 3.5 2.8 2.7 2.6 2.1 2.6 3.3 0.8 0.2 0.6 2.1 2.5 11.5 6.2 5.4 4.4 8.4 4.1 4.1 5.0 8.1 5.0 4.9 11.4 9.2 7.2 6.6 0.6 1.4 1.0 0.3 1.2 1.3 0.6 0.4 -1.9 -3.0 -0.3 0.1 131.5 126.1 121.5 116.6	2.0 3.5 2.8 2.7 -8.3 2.6 2.1 2.6 3.3 -7.0 0.8 0.2 0.6 2.1 0.4 2.5 11.5 6.2 5.4 -2.2 4.4 8.4 4.1 4.1 -18.8 5.0 8.1 5.0 4.9 -11.8 11.4 9.2 7.2 6.6 7.0 0.6 1.4 1.0 0.3 0.0 1.2 1.3 0.6 0.4 -1.2 -1.9 -3.0 -0.3 0.1 -5.8 131.5 126.1 121.5 116.6 134.9	2.0 3.5 2.8 2.7 -8.3 5.7 2.6 2.1 2.6 3.3 -7.0 4.7 0.8 0.2 0.6 2.1 0.4 4.5 2.5 11.5 6.2 5.4 -2.2 8.1 4.4 8.4 4.1 4.1 -18.8 12.3 5.0 8.1 5.0 4.9 -11.8 12.3 11.4 9.2 7.2 6.6 7.0 6.7 0.6 1.4 1.0 0.3 0.0 1.3 1.2 1.3 0.6 0.4 -1.2 -0.8 -1.9 -3.0 -0.3 0.1 -5.8 -2.9 131.5 126.1 121.5 116.6 134.9 125.5	2.0 3.5 2.8 2.7 -8.3 5.7 6.8 2.6 2.1 2.6 3.3 -7.0 4.7 5.6 0.8 0.2 0.6 2.1 0.4 4.5 1.4 2.5 11.5 6.2 5.4 -2.2 8.1 3.0 4.4 8.4 4.1 4.1 -18.8 12.3 17.4 5.0 8.1 5.0 4.9 -11.8 12.3 11.1 11.4 9.2 7.2 6.6 7.0 6.7 6.2 0.6 1.4 1.0 0.3 0.0 1.3 7.8 1.2 1.3 0.6 0.4 -1.2 -0.8 -1.4 -1.9 -3.0 -0.3 0.1 -5.8 -2.9 -0.3 131.5 126.1 121.5 116.6 134.9 125.5 112.4

Source: BPI Research



Forecasts

2.3

1.7

1.1

5.1

5.2

5.1

6.5

2.0

1.4

0.6

1.6

1.0

1.5

3.6

2.4

2.8

6.7

2.3

1.2

0.4

98.6 76

LABOUR MARKET CONTINUES RESILIENT BUT IT'S LOSING MOMENTUM

Employment continues to evolve positively YoY

Employment
Number of individuals (thousands)



Source: BPI Research, using data from INE

Unemployment rate stable at 6.5% in March

Unemployment rate % of active population

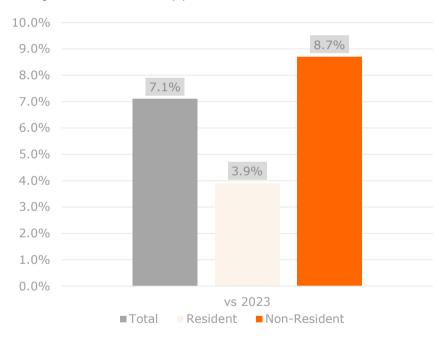




TOURISM: OVERALL POSITIVE Q1 SUPPORTED BY THE EASTER SEASON

Stronger growth among Non-Residents (8.7%) vs. Residents (3.9%)

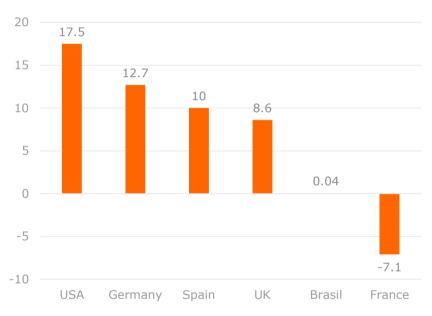
Overnight stays Change in Q1 2024 versus Q1 2023 (%)



Source: BPI Research, using data from INE

USA tourists continue to stand-out (+17.5%), French market declines

Growth in the number of non-resident tourists (main markets) Change in Q1 2024 versus Q1 2023 (%)



Source: BPI Research, using data from INE



CORE INFLATION RESUMES DOWNWARD TRAJECTORY IN APRIL

Global CPI at 2.2% and Core CPI at 2.0% in April (vs.2.3% and 2.5% in March)

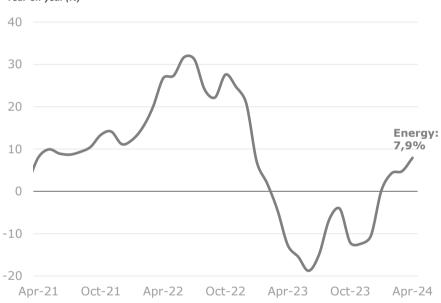
Portugal CPI: Global & Core Year-on-year (%)



Source: BPI Research, using data from INE

April inflation dynamics affected by energy products

Energy CPI Year-on-year (%)



Source: BPI Research, using data from INE



PORTUGUESE RATING PERFORMANCE EMPHASIZING IMPROVEMENT IN EXTERNAL LIQUIDITY RISKS

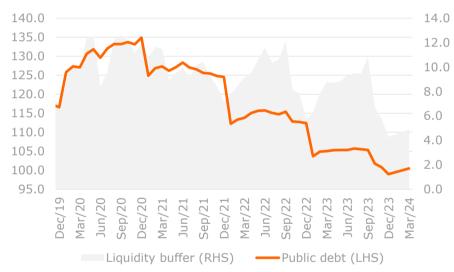
Moody's and Fitch upgraded Portugal to A3 and A- in 2023; S&P to A- in March 24



Source: BPI Research, Rating Agencies

Swift reduction of Public Debt ratio until 2023 (99.1%); slight deficit (0.4%) in Q1





Source: BPI Research, based on INE

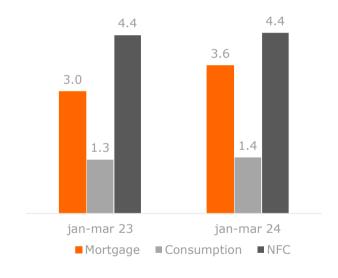


PORTUGUESE BANKING SYSTEM: A SOLID POSITION TO FACE THE ECONOMIC SLOWDOWN

Stable to positive new lending activity, Mortgage credit stock declined 0.8% in March, but new lending growth of 21.4% could show changing future path

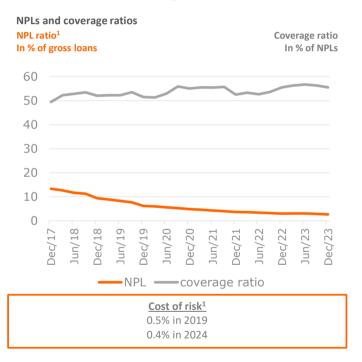
New lending activity by sector

Accumulated in the year (B€)



Source: BPI Research, base on data from Bank of Portugal and ECB

NPLs downwards trend, falling 0.3% in 2023 to 2.7%

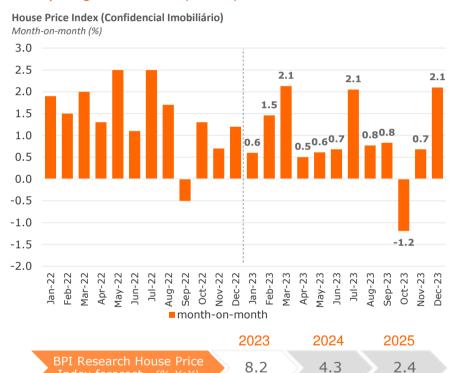


Notes (1) Flow of impairments to credit as a percentage of total gross loans Source: Bank of Portugal



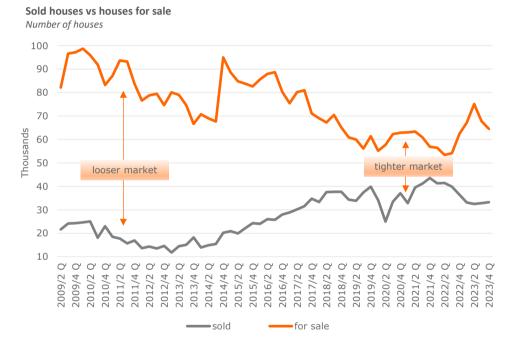
HOUSING MARKET: POSITIVE PRICE MOVEMENTS

House prices grew 8.2% in 2023 (INE data) and remains resilient in 2024



Source: BPI Research, using data from Confidencial Imobiliário

Lack of supply supporting prices



Source: BPI Research, using data from Confidencial Imobiliário



Appendices

- a. Macro-economic Data on Portugal
- b. Ratings
- c. Income Statement and Balance Sheet





BPI RATINGS VS. PEERS

As of 26 April 2024

	S&P Global	(Long Term Debt/ Issuer Credit Rating)	Moody	(Long Term Debt/ Issuer rating)	Fitch	Ratings	(Issuer Default Rating)	DBRS	(Long-Term Debt/ Issuer Rating)
	AAA		Aaa	BPI Mortgage bonds	AAA			AAA	
<u>o</u>	AA+		Aa1		AA+			AA (high)	
Grade	AA		Aa2		AA			AA	BPI Mortgage bonds
5	AA-		Aa3		AA-			AA (low)	
Investment	A+		A1		A+			A (high)	
str	А		A2	BPI Deposits	А			А	Bank 1
nve	A- 🕡	Bank 1	A3 🕡		Α-	Bank 1	BPI Deposits Senior debt	A (low)	
н	BBB+	™ BPI	Baa1	BPI Bank1 Bank3	BBB+	BPI		BBB (high)	Bank 3
	BBB		Baa2	Bank 2	BBB	Bank 3		BBB	Bank 2
	BBB-	Bank 2	Baa3		BBB-	Bank 2	Bank 5	BBB (low)	
	BB+		Ba1	Bank 5	BB+			BB (high)	Bank 5
en	ВВ		Ba2	Bank 4	ВВ	Bank 4		ВВ	Bank 4
stm e	BB-		Ba3		BB-			BB (low)	
rad	B+		B1		B+			B (high)	
FI-	В		B2		В			В	
Non-Investment grade	B-		В3		B-			B (low)	
_	CCC+		Caa1		CCC+			CCC (high)	

S&P: On 12 mar.24 S&P reaffirmed BPI's rating (BBB+) with a stable outlook and upgraded the individual assessment (stand-alone credit profile - SACP) to 'bbb'

Moody's: On 22 Nov 23, upgraded BPI deposits rating to A2 and the rating of its mortgage covered bonds to Aaa. On 26 May 23 upgraded BPI and its senior debt ratings to Baa1. The ratings' outlook is Stable.

Fitch Ratings: on 30 Jun.23 upgraded BPI's rating to BBB+, with a Stable Outlook, and its senior debt and deposit ratings to A-.

DBRS: on 4 Jul.23 upgraded BPI's mortgage covered bond rating to AA.





Appendices

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INCOME STATEMENT OF THE ACTIVITY IN PORTUGAL

In M.€	Mar 23	Mar 24	Δ%
Net interest income	206.4	245.1	19%
Dividend income	0.0	4.1	-
Equity accounted income	4.7	5.4	14%
Net fee and commission income	73.0	74.0	1%
Gains/(losses) on financial assets and liabilities and other	5.5	8.0	46%
Other operating income and expenses	-26.3	-20.7	21%
Gross income	263.4	316.0	20%
Staff expenses	-61.9	-63.0	2%
Other administrative expenses	-45.9	-46.5	1%
Depreciation and amortisation	-17.1	-15.6	-9%
Recurring operating expenses	-124.9	-125.1	0%
Non-recurrent costs		-6.0	-
Operating expenses	-124.9	-131.2	5%
Net operating income	138.5	184.8	33%
Impairment losses and other provisions	-23.5	-19.7	-16%
Gains and losses in other assets	-1.4	0.1	-
Net income before income tax	113.6	165.3	45%
Income tax	-40.1	-53.4	33%
Net income	73.5	111.9	52%
Recurrent net income	73.5	116.0	58%





CONSOLIDATED INCOME STATEMENT

In M.€	Mar 23	Mar 24	∆%
Net interest income	208.1	245.6	18%
Dividend income	0.0	4.1	-
Equity accounted income	16.0	14.7	-8%
Net fee and commission income	73.0	74.0	1%
Gains/(losses) on financial assets and liabilities and other	4.8	8.6	77%
Other operating income and expenses	-26.3	-20.7	21%
Gross income	275.7	326.3	18%
Staff expenses	-61.9	-69.1	12%
Of which: Recurrent staff expenses	-61.9	-63.0	2%
Non-recurrent costs		-6.0	
Other administrative expenses	-45.9	-46.5	1%
Depreciation and amortisation	-17.1	-15.6	-9%
Operating expenses	-124.9	-131.2	5%
Net operating income	150.9	195.1	29%
Impairment losses and other provisions	-23.5	-19.6	-17%
Gains and losses in other assets	-1.4	0.1	-
Net income before income tax	126.0	175.7	39%
Income tax	-41.3	-54.4	32%
Net income	84.7	121.3	43%





CONSOLIDATED BALANCE SHEET

In M.€	Dec 23	Mar 24
ASSETS		
Cash and cash balances at central banks and other demand deposits	1 856	2 056
Financial assets held for trading, at fair value through profit or loss and at fair value through other comprehensive income	1 365	1 382
Financial assets at amortised cost	34 541	34 559
Of which: Loans to Customers	29 540	29 552
Investments in joint ventures and associates	221	202
Tangible assets	208	204
Intangible assets	106	102
Tax assets	170	169
Non-current assets and disposal groups classified as held for sale	15	15
Other assets	147	247
Total assets	38 628	38 936
LIABILITIES		
Financial liabilities held for trading	58	51
Financial liabilities at amortised cost	33 705	34 662
Deposits - Central Banks and Credit Institutions	1 062	931
Deposits - Customers	29 252	29 661
Debt securities issued Of which: subordinated liabilities	3 106	3 808 427
Other financial liabilities	435 286	263
Provisions	40	203 38
Tax liabilities	211	271
Other liabilities	639	271
Total Liabilities	34 653	35 301
Shareholders' equity attributable to the shareholders of BPI	3 975	3 635
Non controlling interests	0	0
Total Shareholders' equity	3 975	3 635
Total liabilities and Shareholders' equity	38 628	38 936





CONSOLIDATED INDICATORS

Profitability, Efficiency and Liquidity Indicators (Bank of Portugal Instruction no. 16/2004 with the amendments of Instruction 6/2018)	Mar 23	Mar 24
Gross income / ATA	2.9%	3.4%
Net income before income tax and income attributable to non-controlling interests / ATA	1.3%	1.8%
Net income before income tax and income attributable to non-controlling interests / average shareholders' equity (including non-controlling interests)	13.0%	17.7%
Staff expenses / Gross income 1)	22.4%	19.3%
Operating expenses / Gross income 1)	45.3%	38.3%
Loans (net) to deposits ratio	101%	100%
NPE ratio and forborne (according to the EBA criteria)	Mar 23	Mar 24
Non-performing exposures - NPE (M.€)	590	589
NPE ratio	1.6%	1.6%
NPE coverage by impairments	96%	96%
NPE coverage by impairments and collaterals	156%	151%
Ratio of forborne not included in NPE 2)	0.8%	1.2%
"Crédito duvidoso" (non-performing loans) (according to Bank of Spain criteria)	Mar 23	Mar 24
"Crédito duvidoso" (M.€) ³⁾	594	556
"Crédito duvidoso" ratio	1.9%	1.7%
"Crédito duvidoso" coverage by impairments	96%	101%
"Crédito duvidoso" coverage by impairments and collaterals	154%	155%

¹⁾ Excluding early-retirement costs.



²⁾ Forborne according to EBA criteria. On March 2024, the forborne was 757 M.€ (forborne ratio of 1.8%), of which 507 M.€ was performing loans (1.2% of the gross credit exposure) and 250 M.€ was included in NPE (0.6% of the gross credit exposure).

³⁾ Includes guarantees provided (recorded off-balance sheet).



RECONCILIATION BETWEEN BPI REPORTED FIGURES AND BPI SEGMENT CONTRIBUTION TO CAIXABANK GROUP

Profit & loss account

	As veneved	BPI	Business segment		
Mar 24 (M.€)	As reported by BPI	contribution to CABK Group	ВРІ	Corporate Center	
Net interest income	246	245	242	2	
Dividends	4	4	4		
Equity accounted income	15	15	5	9	
Net fees and commissions	74	74	74		
Trading income	9	10	9	1	
Other operating income & expenses	(21)	(20)	(20)		
Gross income	326	327	315	12	
Operating expenses	(125)	(130)	(130)		
Extraordinary operating expenses	(6)				
Pre-impairment income	195	197	185	12	
Impairment losses on financial assets	(20)	(20)	(20)	0	
Other impairments and provisions	0	(2)	(2)	(0)	
Gains/losses on disposals & others	0	0	0	0	
Pre-tax income	176	176	164	12	
Income tax	(54)	(54)	(52)	(2)	
Profit for the period	121	122	111	11	
Minority interests & other					
Net income	121	122	111	11	

Loan portfolio & customer resources

March 2024 (M.€)	As reported by BPI	Adjustments	BPI contribution to CABK Group (BPI segment)
Loans and advances to customers, net	29 552	(102)	29 449
Total customer funds	38 420	(4 256)	34 164

Profit & loss account

The difference between the results disclosed by BPI and its contribution to the group corresponds to consolidation adjustments derived from intragroup eliminations, reclassifications to standardize presentation criteria in the income statement and certain remaining adjustments from the business combination.

Additionally, BPI contribution to CaixaBank Group results is broken down into BPI segment and Corporate Center segment, the latter including the contributions from BFA and BCI.

> Loan portfolio & customer funds

The difference between BPI reported figures and those reported by CaixaBank for the BPI segment can largely be explained by:

- In loans and advances to customers, net, consolidation adjustments (elimination of intra-group balances);
- In total customer funds, by the liabilities under insurance contracts and their fair value adjustments at 31 March 2024, as generated by the business combination, which have been reported in the banking and insurance business segment of CaixaBank following the sale of BPI Vida to VidaCaixa de Seguros y Reaseguros.



¹⁾ Consolidation, standardisation and net fair value adjustments in the business combination.



Reconciliation of the profit & loss account structure

- The European Securities and Markets Authority (ESMA) published on 5th October 2015 a set of guidelines relating to the disclosure of Alternative Performance Measures by entities (ESMA/2015/1415). These guidelines are mandatory to issuers with effect from 3rd July 2016.
- In addition to the financial information prepared in accordance with the International Financial Reporting Standards (IFRS), BPI uses a set of indicators for the analysis of performance and financial position, which are classified as Alternative Performance Measures, in accordance with the abovementioned ESMA guidelines. The information relating to those indicators has already been object of disclosure, as required by ESMA guidelines.
- In the current presentation, the information previously disclosed is included by way of cross-reference and a summarized list of the Alternative Performance Measures is presented next.

The following table shows, for the consolidated profit & loss account, the reconciliation of the structure used in this document (Results' Presentation) with the structure adopted in the financial statements and respective notes of the Report and Accounts.

Adopted acronyms and designations

YtD	>	rear-to-date change
YoY	>	Year-on-year change

QoQ > quarter-on-quarter change

ECB > European Central Bank

BoP Bank of Portugal

CMVM > Securities Market Commission

APM Alternative Performance Measures

MMI > Interbank Money Market

T1 > Tier 1

CET1 > Common Equity Tier 1

RWA > Risk weighted assets

TLTRO > Targeted longer-term refinancing operations

LCR > Liquidity coverage ratio

NSFR > Net stable funding ratio

Units, conventional sings and abbreviations

€, Euros, EUR > eur

th.€, th.euros > thousand euros

M.€, M.euros > million euros

Bn.€, Bi.€

Λ

Е

F

billion euros

> change

n.a. > not available

0. – > null or irrelevant

versus

b.p. basis points

p.p. > percentage points

> Estimate

> Forecast







Reconciliation of the consolidated profit & loss account structure

Structure used in the Results' Presentation	Mar 24	Mar 24	Structure presented in the financial statements and respective notes
Net interest income	245.6	245.6	Net interest income
Dividend income	4.1	4.1	Dividend income
Equity accounted income	14.7	14.7	Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method
Net fee and commission income	74.0	81.5	Fee and commission income
		-7.5	Fee and commission expenses
Gains/(losses) on financial assets and liabilities and	8.6	0.0	Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net
other		1.5	Gains or (-) losses on financial assets and liabilities held for trading, net
		-0.3	Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net
		3.7	Gains or (-) losses from hedge accounting, net
		3.7	Exchange differences [gain or (-) loss], net
Other operating income and expenses	-20.7	5.7	Other operating income
		-26.5	Other operating expenses
Gross income	326.3	326.3	GROSS INCOME
Staff expenses	-69.1	-69.1	Staff expenses
Other administrative expenses	-46.5	-46.5	Other administrative expenses
Depreciation and amortisation	-15.6	-15.6	Depreciation
Operating expenses	-131.2	-131.2	Administrative expenses and depreciation
Net operating income	195.1	195.1	
Impairment losses and other provisions	-19.6	1.0	Provisions or (-) reversal of provisions
		-20.5	Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss
Gains and losses in other assets	0.1		Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates
			Impairment or (-) reversal of impairment on non-financial assets
			Gains or (-) losses on derecognition of investments in subsidiaries, joint ventures and associates, net
		0.0	Gains or (-) losses on derecognition of non financial assets, net
		0.1	Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations
Net income before income tax	175.7	175.7	PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS
Income tax	-54.4	-54.4	Tax expense or income related to profit or loss from continuing operations
Net income from continuing operations	121.3	121.3	PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS
Net income from discontinued operations			Profit or (-) loss after tax from discontinued operations
Income attributable to non-controlling interests			Profit or (-) loss for the period attributable to non-controlling interests
Net income	121.3	121.3	PROFIT OR (-) LOSS FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT





FADNITHICC	FFFTCTFNCY AND P	DOCTTABLE TOUR	MIDICATORS
PARMINGS	FEELCIENCY AND P	KUPILABILITYI	NULLATORS

The following earnings, efficiency and profitability indicators are defined by reference to the above structure of the profit and loss account used in this document.

Gross income	Net interest income + Dividend income + Net fee and commission income + Equity accounted income + Gains/(losses) on financial assets and liabilities and other + Other operating income and expenses
Commercial banking gross income	Net interest income + Dividend income + Net fee and commission income + Equity accounted income excluding the contribution of stakes in African banks
Operating expenses	Staff expenses + Other administrative expenses + Depreciation and amortisation
Net operating income	Gross income – Operating expenses
Net income before income tax	Net operating income – Impairment losses and other provisions + Gains and losses in other assets
Cost-to-income ratio (efficiency ratio) ¹⁾	Operating expenses, excluding costs with early-retirements and voluntary terminations and other non recurrent / Gross income ²
Cost-to-core income ratio (core efficiency ratio) ¹⁾	[Operating expenses, excluding costs with early-retirements and voluntary terminations and other non recurrent – Income from services rendered to CaixaBank Group (recorded under Other operating income and expenses)] / Commercial banking gross income
Return on Equity (ROE) ¹⁾	Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders, excluding AT1 capital instruments
Return on Tangible Equity (ROTE) 1)	Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders (excl. AT1 capital instruments) after deduction of intangible net assets and goodwill of equity holdings
Return on Assets (ROA) ¹⁾	(Net income attributable to BPI shareholders + Income attributable to non-controlling interests - preference shares dividends paid) / Average value in the period of net total assets
Unitary intermediation margin	Loan portfolio average interest rate, excluding loans to employees – Deposits average interest rate

BALANCE SHEET AND FUNDING INDICATORS

On-balance sheet Customer resources³⁾

Deposits + Capitalisation insurance of fully consolidated subsidiaries + Participating units in consolidated mutual funds

- Deposits = Demand deposits and other + Term and savings deposits + Interest payable + Retail bonds (Fixed rate bonds placed with Customers)
- Capitalisation insurance of fully consolidated subsidiaries (BPI Vida e Pensões sold on Dec.17)

Mutual funds + Capitalisation insurance + Pension plans + Subscriptions in public offerings

Off-balance sheet Customer resources⁴⁾

Flutual fullus + Capitalisation insurance + Fension plans + Subscriptions in public offerings

- Mutual funds = Unit trust funds + Real estate investment funds + Retirement-savings and equity-savings plans (PPR and PPA) + Hedge funds + Assets from the funds under BPI Suisse management
- + Third-party unit trust funds placed with Customers.
- Capitalisation insurance = Third-party capitalisation insurance placed with Customers
- Pension plans = Pension plans under BPI management (includes BPI pension plans)
- Subscriptions in public offerings = Customers subscriptions in third parties' public offerings
- 1) Ratio referring to the last 12 months, except when indicated otherwise. The ratio can be computed for the cumulative period since the beginning of the year, in annualised terms.
- Excluding non-recurrent.
- 3) The amount of on-balance sheet Customer resources is not deducted from the applications of off-balance sheets products (mutual funds and pension plans) in on-balance sheet products.
- 4) Amounts deducted from participating units in the Group banks' portfolios and from off-balance sheet products investments (mutual funds and pension plans) in other off-balance sheet products.







BALANCE SHEET AND FUNDING INDICATORS (continuation)	
Total Customer resources	On-balance sheet Customer resources + Off-balance sheet Customer resources
Gross loans to customers	Gross loans and advances to Customers (financial assets at amortised cost), excluding other assets (guarantee accounts and others) and reverse repos + Gross debt securities issued by Customers (financial assets at amortised cost) Note: gross loans = performing loans + loans in arrears + receivable interests
Net loans to Customers	Gross loans to Customers – Impairments for loans to Customers
Loan-to-deposit ratio (CaixaBank criteria)	(Net loans to Customers - Funding obtained from the EIB, which is used to provide credit) / Deposits and retail bonds
ASSET QUALITY INDICATORS	
Impairments and provisions for loans and guarantees (income statement)	Impairment or reversal of impairment on financial assets not measured at fair value through profit or loss relative to loans and advances to Customers and to debt securities issued by Customers (financial assets at amortised cost), before deduction of recoveries of loans previously written off from assets, interest and others + Provisions or reversal of provisions for commitments and guarantees
Cost of credit risk	Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other
Cost of credit risk as % of loan portfolio1)	(Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other) / Average value in the period of the gross loans and guarantees portfolio.
Performing loans portfolio	Gross Customer loans - (Overdue loans and interest + Receivable interests and other)
NPE and NPL ratios	Ratio of non-performing exposures (NPE) and ratio of non-performing loans (NPL) in accordance with the EBA criteria (prudential perimeter)
Coverage of NPE or NPL	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
Coverage of NPE or NPL by impairments and associated collaterals	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collaterals associated to NPE or NPL] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
Non-performing loans ratio ("credito dudoso", Bank of Spain criteria)	Non performing loans ("credito dudoso", Bank of Spain criteria) / (Gross Customer loans + guarantees)
Non-performing loans coverage ratio	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / Non performing loans ("credito dudoso", Bank of Spain criteria)
Coverage of non-performing loans by impairments and associated collaterals	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collateral associated to credit] / Non performing loans ("credito dudoso", Bank of Spain criteria)
Impairments cover of foreclosed properties	Impairments for real estate received in settlement of defaulting loans / Gross value of real estate received in settlement of defaulting loans







BANCO BPI, S.A.

Registered office: Avenida da Boavista 1117, Porto, Portugal Share capital: € 1 293 063 324.98

Registered at Commercial Registry of Porto

under registration number PTIRNMJ 501 214 534

and tax identification number 501 214 534